

ROSLIN CELL THERAPIES

How a leading cell therapy manufacturer implemented secure & scalable cloud print infrastructure with [Managed Print Services](#).

Industry

Biotechnology & Cell Therapy

Service

Managed Print

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Workflo Solutions has been a valued technology partner as we've grown from a small operation into a global leader in cell therapies. Their service has been consistent, responsive and forward-thinking, exactly what we need in a regulated, fast-paced environment.

Sean Porter, IT Technician

Challenge

Operating within the highly regulated biotechnology sector, RoslinCT required a secure and reliable print infrastructure capable of supporting daily operations while meeting compliance and data protection standards.

As the company experienced rapid growth, the need for greater visibility over print usage, device performance and document security became increasingly important.

Working in GMP-regulated environments, RoslinCT also required print systems that would support operational efficiency without compromising security, reliability or compliance requirements.

The organisation therefore needed a technology partner capable of delivering scalable Managed Print Services and proactive support while aligning with the company's rapid expansion.



Client Overview

Founded in 2015 and headquartered in Edinburgh, Roslin Cell Therapies (RoslinCT) is a leading global contract development and manufacturing organisation (CDMO) specialising in advanced cell and gene therapies.

The company supports biotechnology and pharmaceutical organisations worldwide in the development and manufacture of life-changing therapies, helping accelerate treatments from research and development through to clinical production.

As the organisation expanded rapidly, RoslinCT required reliable and secure Print Infrastructure capable of supporting a growing workforce while meeting strict regulatory requirements.

Solution

Workflo Solutions began working with RoslinCT in December 2017, initially providing two multifunction devices to support the organisation during its early stages of growth.

As the business expanded and its workforce grew to more than 200 employees, Workflo delivered a flexible Managed Print Service designed to evolve alongside the company's operational needs.

In 2024, the partnership progressed further with the implementation of a modern cloud-based, serverless print infrastructure, improving security, scalability, and efficiency.

1 Scalable Managed Print Infrastructure

Workflo implemented a Managed Print Service designed to grow alongside the organisation, ensuring print infrastructure could support increasing operational demand.

2 Secure & Compliant Printing

Secure print functionality and device monitoring were introduced to support data protection and regulatory compliance requirements within RoslinCT's scientific environment.

3 Cloud-Based Print Environment

In 2024, Workflo deployed a modern serverless cloud print solution, eliminating on-premise print servers while improving flexibility, security and reliability across the organisation.

Results

Workflo's Managed Print Services have enabled RoslinCT to operate with a secure, reliable, and scalable print environment that supports its rapid growth and regulated operational requirements.

By implementing cloud-based infrastructure and proactive monitoring, RoslinCT now benefits from greater visibility, improved reliability and more efficient print operations across the organisation.

- Scalable print infrastructure supporting a rapidly growing workforce.
- Enhanced security and compliance aligned with regulated biotech environments.
- Improved operational efficiency through proactive monitoring and automated support.
- Modern cloud-based print environment removing reliance on on-premise servers.
- Greater cost visibility and control through reporting, audits, and fleet optimisation.

The long-standing partnership continues to support RoslinCT as it expands its global presence in advanced cell therapy development and manufacturing.

Why Biotechnology Organisations Choose Workflo?

Life sciences and biotechnology organisations operate in highly regulated environments, where reliable and secure technology infrastructure is critical to maintaining operational continuity and compliance. Workflo supports organisations across the life sciences, research and healthcare sectors with an integrated suite of technology solutions spanning Cloud Infrastructure, Cybersecurity, AI-driven Business Automation, Managed IT, Document Management and Managed Print. Our experience delivering solutions within regulated and data-sensitive environments ensures organisations can operate efficiently while maintaining the highest standards of security and reliability.



Let's Talk!

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